

STATUS: 14.09.17

EUROMETAL INTERNATIONAL STEEL TRADE DAY 2017



International Steel Trade at the Crossroads

Ghent, Visitors Center of the Port of Ghent, 11 October 2017

Hosted by:





Welcome
10 October 2017

WELCOME

18.00 – 19.30 Walk Historical Center of Ghent

19.30 – 22.00 Ghents Buffet

at Hotel NH GENT BELFORT



CONFERENCE SESSION

11 OCTOBER 2017

Traditional steel trade flows structures have entered disruptive mode. Rising protectionism, America First, Brexit, will shape new market behavior patterns on producers side, on steel end user sides, impacting heavily on international steel supply chains.

08.30 : Bus departs at Hotel NH GENT BELFORT to the Port of Ghent Visitors Center

09.00: WELCOME: Daan Schalck, CEO Port of Ghent

OPENING: Jens Lauber, EUROMETAL President

SESSION A
09.00 – 12.00 HRS

GLOBAL
CONTEXT

STEEL TRADING &
DISTRIBUTION AT THE
CROSSROADS

09.10 – 10.30 THE GLOBAL CONTEXT

- *Changing Patterns in International Steel Trade, Peter Brennan, S & P GLOBAL*
- *EU Trade Policy, Aleksandra Kozłowska, EU Commission. D.G. GROWTH,*
- *EU Steel Consumption & Non EU Imports: Facts & Figures; Georges Kirps, EUROMETAL,*

10.30 – 11.30 STEEL TRADING & STEEL DISTRIBUTION AT THE CROSSROADS

- *Free and Fair Trade versus Protectionism, Simone Jordan, Chairwoman ISTA*
- *A new Role for Steel Traders and Distributors, STEMCOR speaker, invited*
- *Steel Trade Measures and International Steel Value Chains,*

Alexander Julius, macroMETAL

11.30 – 12.00 COFFEE BREAK

CONFERENCE SESSION

11 October 2017



Understanding the demand and supply outlook is key in order to optimize international steel supply chains. On the other hand, **Logistics, Shipping, Credit Insurance, Trade Finance, Hedging** are today key competences in steel trade and distribution

12.00 – 14.00: SUPPORTING THE VALUE CHAINS OF STEEL TRADERS & DISTRIBUTOR

SESSION B
12.00 – 14.00 HRS

**SUPPORTING VALUE
CHAINS OF STEEL
TRADERS
& DISTRIBUTORS**

- *The Role of Port Logistics in Efficient Steel Market Supply,*
Danny Vancoppenolle, Commercial Manager, Port of Ghent
- *Concepts for Steel in Deepsea Shipping,*
Joris Peeters, Conti 7 Group
- *Coping with Credit Risks, Overview of Risks Challenges, Credit Insurance & Other Instruments,* *Govert Boyen & Jelle De Backer, COFACE*
- *Optimizing Working Capital Management, Martin Vetter-Diez, HSBC,*
- *Hedging and Steel Trade, Phill Price, Ferrometrics*

14.00: End of the Conference & Transfer to the Port Yacht

PORT VISIT

11 May 2017, 14.00 – 16.00 HRS



PORT VISIT & LUNCH BUFFET

14.00 – 16.00 HRS: VISIT OF THE PORT OF GHENT

We will embark on the Port Yacht Jacob van Artevelde for a 2 hours tour of the Port of Ghent.

A Lunch Buffet will be served on board.

16.00 HRS: Bus transfer to Hotel NH GENT BELFORT and to Railway Station



REGISTRATION FEES

REGISTRATION FEE EUROMETAL MEMBERS OR MEMBERS OF A NATIONAL FEDERATION:

300 EUROS

REGISTRATION FEE FOR NON MEMBERS:

500 EUROS



PORT OF GHENT – VISITORS CENTER



REGISTRATION FORM

EUROMETAL & National Federations Members 300 €

NAME OF PARTICIPANTS COMPANY ADDRESS FOR INVOICING REGISTRATION FEE

Non Members 500 €

NAME OF PARTICIPANTS COMPANY ADDRESS FOR INVOICING REGISTRATION FEE

Will participate in Welcome Buffet 10 October: Names:

Will participate in Port Visit 11 October: Names:

Return Registration Form before 03 October 2017 to office@eurometal.net



LOCATION & HOTEL INFORMATION

CONFERENCE LOCATION:

Port of Ghent Visitors Center,
Rigakaai 1- 9000 Gent (see map on next page)

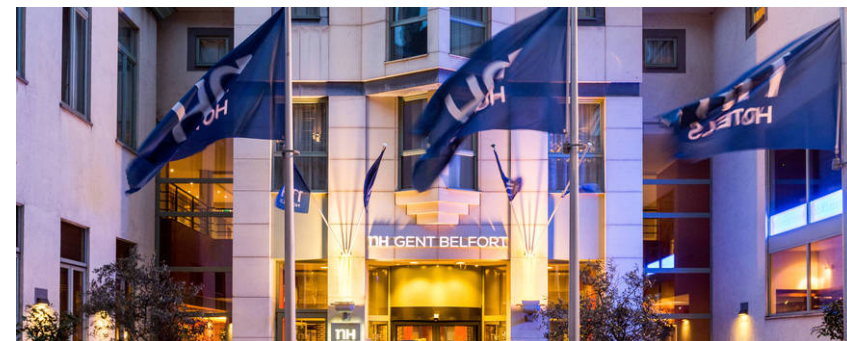


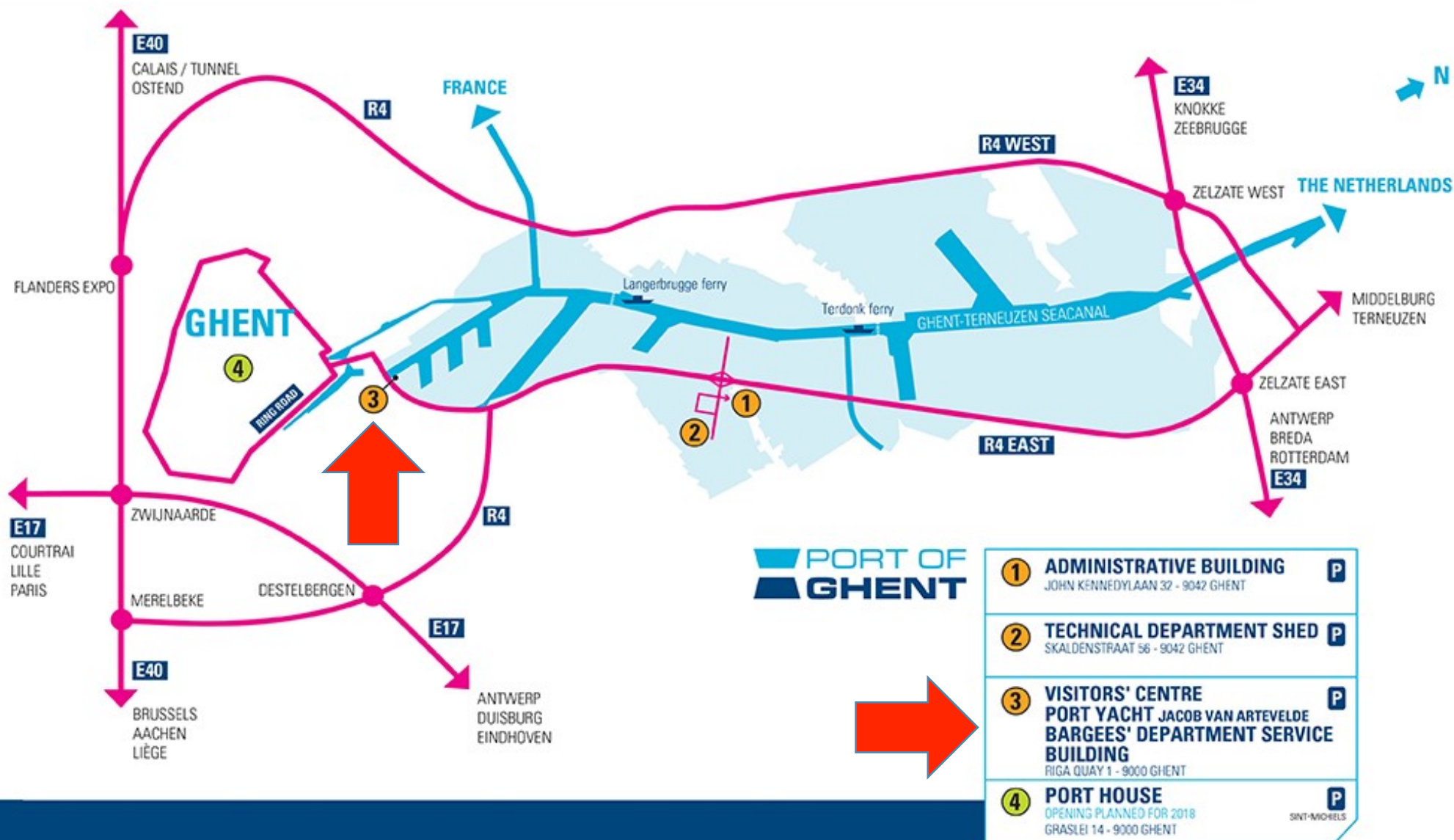
CONFERENCE HOTEL: HOTEL NH GENT BELFORT, HOOGPORT 63, B-9000 GENT

EUROMETAL Room Rate: 140,00 Euros, inclusive VAT and inclusive Breakfast
Preferred room rate availability will be progressively restricted from 10 August 2017 on

Reservations to be made individually

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Contact person for EUROMETAL:
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Ghent Port Company locations